Chamber Honors Members and Citizens Alike

Awards Banquet Raises Funds for Annandale Students

The Chamber held their annual Awards Banquet and Dance at Star Ballroom, in the heart of Annandale, on Friday, May 23rd with the theme “Celebrate Annandale.” And what a celebration it was! Cocktails with platters of hors d’ oeuvres were followed by the American Legion Post 1976 Color Guard and invocation by new Chamber President and former Commander of the Annandale Legion, Marv Rodney. Following a sumptuous feast, expertly served, in a beautifully appointed ballroom, awards were presented by Dan McKinnon, Past President, and Outgoing President Carol Zach Reuss. Throughout the evening Night Music played for the toe tapping souls of all gathered.

Extraordinary entertainment was provided by Tinkus Jayas Fraternity, Tobas Dinastia Fraternity and Pujllay’ Bolivian Cultural Center. Exquisitely & elaborately costumed, these three dance ensembles represent the Chaco, the Andes, and the Sucre Regions of Bolivia with a Jaguar Dance, a Ritual Battle Dance and a Festival Dance. The audience was stunned into both silence and reverie as the thirty minute performance unfolded leaving all wishing to see more. The good news is that they, along with other ensembles, will return to perform in the Annandale Fall Parade and Festival on Saturday, October 25th along Columbia Pike and later on the Festival Bandstand.

Three Annandale students were honored for their academic achievement as well as their commitment to the Annandale Community. Along with Certificates of Appreciation, they were given an educational grant to help with their college expenses. Most of the funds raised at the banquet through a live auction will be used to help future Annandale students achieve their higher educational goals.

continued on page 9
Message from the President

Annandale...One Community, One Chamber, One Family of People

I am very pleased to be your Chamber President and look forward to meeting with many of you in person to get better acquainted and listen to your ideas and suggestions on how we can continue the tremendous momentum Carol Zach-Reuss and Vicki Burman started this past year – this excellent publication as our means of communications being one of them. By way of introduction, my name is Marv Rodney and I was recently elected to serve as your President. I am honored to serve you in this position.

Just a little bit (and very little) about me: I’m originally from Baltimore, Maryland, spent 22 very rewarding years serving our great Nation in the United States Marine Corps, worked as a Defense Contractor with Lockheed Martin for 20 years, and recently started my own business in the real estate arena. I am a lifetime member and three-time Commander of the Annandale American Legion Bicentennial Post 1976 and will soon become The American Legion 17th District Commander providing support to 18 American Legion Posts encompassing 7,500 members in the northern Virginia area. I am also a lifetime member of the VFW, and a member of the Moose and Elks fraternal organizations. I am very much a “hands-on” person. I like to keep busy and stay active – I don’t think that will be a problem this coming year.

About your Chamber – we have made great strides in the past few years increasing membership, reformatting our Chamber events to better serve our members, and increasing our across-the-board membership participation in our activities. We will continue to focus on those areas while, at the same time, look for more and different tangible ways to thank you - our current members. Obviously, one of the more important aspects of the coming months will be to determine the best means whereby we can take advantage of the great diversity in our Community. We have been in discussions with some of the prominent Korean business leaders and with the rate of the growing Latino population, we need to step up our efforts to include them in our Community, our Chamber, and our Chamber events – much needs to be done in that arena but we will move out smartly to ensure we are one Community, one Chamber, and one family of people who care and are ready to serve Annandale. Any suggestions you have to offer regarding this effort will be greatly appreciated!

I have probably over-stepped my allotted space this issue, so I’ll sign off with an invitation for you to contact me with any questions or ideas that will help us all move forward. My telephone numbers are: (H) 703-313-4152 or (C) 703-328-3052. You can also write to my e-mail address at: marvrodney@aol.com. Looking forward to working with you!

Annandale Chamber Of Commerce
Board of Directors

PRESIDENT:
Marv Rodney
Commander American Legion
Dept. of VA 17th District

VICE PRESIDENT:
James McConville, Esq.

SECRETARY:
Pat Sawhney
Realtor, Re/Max 100

TREASURER:
George Kresslein
George Kresslein CPA

IMMEDIATE PAST PRESIDENT:
Carol Zach-Reuss
Annandale Shopping Center

PAST PRESIDENTS:
RADM Dan McKinnon, Retired
Pat Sawhney, Realtor, Re/Max 100
Sami Kalifa, Owner, The Flower Den

BOARD MEMBERS:
John Fox, Retired
Irv Denton, Retired
Marilyn Hoosen, BB&T Bank
Gavin Dock, President, Clarocode
Matthew Cockerham, Realtor, Re/Max 100
Theda Bernard, Navy Federal Credit Union
Helen Winter, Annandale CBD Planning Committee
Toa Do, President, Business Development Asst. Group
Vince Randazzo, Vice Principal, Annandale High School
Jason Sager, Franchise Owner, Home Instead Senior Care
Michael Brooks, Principal, Prince George’s County Schools
Monise W. Quidley, PHILLIPS Programs for Children and Families
Dr. Barbara Saperstone, Provost, Northern Virginia Community College

EXECUTIVE DIRECTOR:
Vicki Burman

July 2008

Thank you to the Restaurants and Businesses that supported our Annual Banquet.

Pho Hot Vietnamese Noodle
3404 Little River Temple, Annandale
703-354-9995

Miso Fusion Restaurant
3410 Little River Temple, Annandale
703-238-5737

Szechuan Star Restaurant
6900 Southgate Shopping Center, Annandale
703-328-1115

The Palace Restaurant
7351 Little River Temple, Annandale
703-356-9392

Sorak Gardens
4080 Backlick Road, Annandale
703-514-7600

Annangol Restaurant
4215 Tom Davis Drive, Annandale
703-914-4900

Silverado
750 Columbia Pike, Annandale
703-354-4900

Star Lounge & Ballroom
750 Columbia Pike, Annandale
703-350-2490

Magills Pizza & Buffet
750 Little River Temple, Annandale
703-750-3340

The Sunset Grill
750 Columbia Pike, Annandale
703-356-9490

Foxfire Grill
6550 Little River Temple, Alexandria
703-514-3960

Squire Rockwell’s
8700 Little River Temple, Annandale
703-580-3900

Beanetics Coffee Roasters
7000 Columbia Pike, Annandale
703-641-4950

Kabul Kabob
6900 Commerce Street, Springfield
703-451-5373

The Red Fox Inn
Middleburg, VA
540-687-4301

Lightfoot Restaurant
11 North King Street, Leesburg
703-771-2233

Tempo Restaurant
4210 Duke Street, Alexandria
703-570-7900

The Wharf Restaurant
119 King Street, Alexandria
703-356-2360

The Warehouse Bar & Grill
214 King Street, Alexandria
703-483-4880

Beanetics Coffee Roasters
7000 Columbia Pike, Annandale
703-641-4950

Kabul Kabob
6900 Commerce Street, Springfield
703-451-5373

The Red Fox Inn
Middleburg, VA
540-687-4301

Lightfoot Restaurant
11 North King Street, Leesburg
703-771-2233

Tempo Restaurant
4210 Duke Street, Alexandria
703-570-7900

The Wharf Restaurant
119 King Street, Alexandria
703-356-2360

The Warehouse Bar & Grill
214 King Street, Alexandria
703-483-4880

Please Support Them!
Annandale has been blessed with a myriad of recreational facilities provided through the Fairfax County Park Authority. Whether you enjoy Hiking, Biking, Tennis, Golf, Basketball, Fitness Centers, Racquetball, Outdoor Concerts, Nature Walks and Talks, or Historic Sites, Annandale has them all.

MASON DISTRICT PARK: 6621 Columbia Pike, Annandale Mason Park in Annandale has great trails for hiking. There are two loops back in the wooded area; one about 3/10 mile and one about 9/10 mile. Some people just circle the small pond for exercise. There are two buildings with public restrooms, 6 lighted tennis courts, volleyball courts, basketball courts, fitness trail, batting cages, a picnic area with a shelter you can reserve, and an amphitheater with varied musical presentations and children shows. The July/August schedule is listed in this issue of ENDEAVOR. Established in 2002 a roomy Dog Park was created with a capacity for 62 canine friends. This is a fenced area where unleashed dogs can have free play from sunup to sundown every day of the year. For information call 703-324-8594. If you love fresh produce come to the Farmer’s Market held each Thursday from May 1st to November 6th from 8 am until Noon. It’s so popular that the market can be hectic but just drive to the right and park near the tennis courts to avoid the traffic jam.

GREEN SPRING GARDENS: 4603 Green Spring Road, Alexandria, (across from Pinecrest Golf Course off Braddock Rd.) Through its gardens and educational programming, Green Spring advances the awareness and practice of gardening in Metropolitan Washington, DC. Visitors are invited to stroll through 28 acres of gardens and trails, enjoy educational programs in the 18th century manor house, attend classes in the visitor center, or research gardening questions in the horticultural library (703-642-5173).

Some of the most interesting children classes offered this summer, at very reasonable rates, are Berry-licious, Pick a Peck of Peppers, Harry Potter’s Plants & Potions, and The Butterfly Lab along with Art al Fresco for the young Picassos of Annandale. Adult classes include such diverse topics as “Pique niques, Picnics and Pic-a-nics, The Diverse World of Hydrangeas, and The Fruits of Summer: Tomatoes and Peppers.” For additional program information... and they have an impressive list of offerings call 703-642-5173. More Than Your Average Fare, Green Spring Gardens Park is open from 9 a.m. to 5 p.m., Monday through Saturday, and noon to 5 p.m. on Sunday. Admission is free. At 7:00 pm on July 16th the Fairfax Symphony OTO Brass Quintet will play at the Gazebo at Green Springs. Picnics will be available with advanced reservations and served on the lawn. Call 703-941-7987.
The historic house, set amid the gardens at Green Spring, was built in 1784. Visitors can enjoy changing art exhibits, enjoy tea with a tour or presentation, and visit the unique Museum Shop where the most interesting tea themed and tea accessories can be found. The house is open Wednesday-Sunday, noon-4:30 p.m. For more information, call 703-941-7987. Tea Programs include a private tour of the Gardens or a themed program followed by a full English Tea to include finger sandwiches, pastries with scones, cream and jam. Private Bridal Shower Teas can also be arranged. All programs require advanced reservations. Call for additional Tea Programs Sept through October. Scheduled Tea Programs for the summer: July 17th and August 7th 9-11 a.m., Sept. 11th & 25th, Oct. 9th & 23rd 1-3 p.m.

**GARDEN STROLL AND TEA**

**July 19 Saturday**  
The Tales of Brer Rabbit  
(6 yrs. and up) 11am-1pm. Local storyteller, Margaret Chatham, enlightens and entertains you with the classic folk tales of Brer Rabbit. Based on traditional African trickster tales, the stories of this resourceful and witty rabbit have captivated audiences of all ages for generations.

**July 27 Sunday**  
Dress Up Your Walls  
1-3pm. A blank wall is a canvas. Learn how to effectively display art in your home, using prints, paintings, photos, or other artwork. We’ll show you how to decide where to hang your art pieces and how to group them together. Basic guidelines for picture hanging will help you create a picture perfect home!

**August 10 Sunday**  
This Week in History  
1-3pm. Newspapers record our history. Over the years, daily reports about people and events, as well as cartoons, advertisements and sales notices, become the story of a community’s past. Using the Fairfax County Public Library’s Historical Newspaper Index, we’ll show you what was going on in this community during this week at different times in history. Learn how to use this fascinating resource to view the past 120 years through the pages of our local papers.

**August 17 Sunday**  
Flavored Vinegars  
1-3pm. Add a “splash” of excitement to your food this summer. Discover how easy it is to blend vinegar with herbs, fruits, and vegetables to make a variety of tasty condiments. Flavored vinegars add gourmet seasoning to a wide range of dishes and also make elegant gifts.

**ANNANDALE COMMUNITY PARK:** 4030 Hummer Road, Annandale  
Home to basketball and 2 lighted tennis courts, picnic shelters and athletic fields, lovely trails and stream beds (where there is evidence of Civil War Activity), this 52 acre park also hosts the Hidden Oaks Nature Center easily accessed by turning onto Royce Street from Hummer one block from the main park entrance…just follow the signs. Here very moderately priced and free classes are offered throughout July and August. Discover fun facts about water turtles or learn how to make your backyard a wildlife habitat. How about taking your children for a goodnight walk and discover the wonder of fireflies or brown bats? Would your children enjoy a nature scavenger hunt or nature related puppet shows? For program information call 703-941-1065. Also located at the Annandale Community Park is the Packard Center which is the gallery store for Artisans United. Between thirty and forty artisans fill the gallery with dazzling gifts appropriate for all your gift needs at exceptionally reasonable prices. Open 9-5 Monday through Saturdays and Sundays during December. Call 703-941-0202 for gallery information.

**AUDREY MOORE RECenter AT WAKEFIELD PARK:** 8100 Braddock Road, Annandale  
On May 4, 2002, Wakefield RECenter became Audrey Moore RECenter at Wakefield Park. The new name honors the former chairman of the Fairfax County Board of Supervisors and long-time citizen activist, who played a key role in the creation of Wakefield Park. This beautiful and extensive Recreational Center is approximately 76,000 square feet in size and houses a 50m x 25yd pool, one 3-meter and two 1-meter diving boards, and Super Slide. The natatorium also contains spectator seating, doors that lead to a spacious outdoor sundeck, and locker rooms containing saunas and showers. In addition to the various racquetball/wall ball, and squash courts, the center has a large gymnasium with six basketball hoops and volleyball nets. The center also contains a cycle studio, a dance
Our Home Town: Recreational Spaces and Parks continued...

Surrounding the center are numerous trails, including the Cross County Trail, utilized by cyclists, runners, and nature lovers. Hitting the trail - by yourself, with your family or with friends - is a great way to get exercise and enjoy the countryside in and around Fairfax County. In addition to the well lit outdoor basketball, volleyball, and tennis courts, the center is surrounded by baseball, softball, and soccer fields. The new Wakefield Skate Park opened in April 2004. For tennis court and racquet ball court reservations call 703-321-7081. The Wakefield Farmers’ Market is another wonderful addition to the park. Stroll the tree lined avenue of merchants with a variety of produce and other products located just inside the Wakefield Park entrance from May 7-Oct 23, 8 a.m.-Noon. The center is accessible according to ADA guidelines with curb ramps, automatic doors, ample parking, an elevator, and a wheelchair accessible unisex bathroom and dressing stalls.

OSSIAN HALL PARK: 7830 Heritage Drive, Annandale (Corner of Heritage Dr. and Four Year Run) This summer, Ossian Hall Park is the site of a series of festival-style cultural heritage concerts. “Explore the World in Your Community” explores international music, dance, crafts and food, including Bolivian, Salvadoran, Mexican, Korean, Russian, Vietnamese, Peruvian as well as American. Concerts are scheduled each Thursday night, June - August, from 7 to 9 p.m. Delightful kid friendly playgrounds, trails, and 2 lighted tennis courts are also available. For more information and reservations call: 703-324-8730.  

PINECREST GOLF COURSE: 6600 Little River Turnpike, Alexandria at the intersection of Little River and Braddock Road. This is a 2,462 yard par 35, 9-hole Executive course that is challenging and narrow with hills and ponds which creates a golfing experience for both the expert and the novice. The club house has both a pro shop and snack bar. If you are interested in planning a golf outing for your club or business inquire at the clubhouse or call 703-941-1061. Clubs, riding carts and pull carts are available for rent. Private and group lessons are provided by Every Body Golf School. For information on lessons call 703-256-4653. There are 10 outdoor driving cages, an indoor practice area, and a putting green. The course is open all year, weather permitting. From August 1st to 31st, Family Golfing Days are offered Mondays through Fridays all day and weekends after 1 pm. Parents pay for a 9 hole round and the son or daughter ages 8-17 get a round and a pull cart rental FREE. This special is limited to one child per paying adult. Just be sure to mention this special when you enter the club house. On July 28th a Summer Skill Shootout will take place and on September 28th the Club Championship will be held. For further information call 703-941-1061.

THE CLARK HOUSE: 6332 Barcroft Mews, Falls Church (close to the Harris Teeter Shopping Center.) The Clark House, a 1902 Victorian farmhouse, has been restored to its original graceful exterior. The interior has been modernized with wall-to-wall carpeting, air conditioning and a full kitchen, but retains its original detailing and woodwork. The large front porch, wraparound veranda, main entry hall, and main level rooms are a splendid setting for a dinner party of up to 40 or a cocktail reception of up to 65. With a lower level assembly room, a range of audio-visual and presentation equipment, and proximity to Rosslyn, Crystal City and the Capital Beltway, the Clark House is a fabulous site for small corporate meetings, retreats, and seminars. For more info, call 703-827-0609.
Chamber Chat: News, notices & bulletins posted by Annandale Chamber members

ADVERTISING that works for you, contact the ENDEAVOR, the official newsletter of the Annandale Chamber of Commerce published quarterly. Each edition is also published online at www.annandalechamber.com and archived for one year, so your advertising is exponentially viewed over the course of the year. Contact: info@annandalechamber.com for rates and opportunities.

Artisans United Gallery, 4022 Hummer Road on the grounds of Annandale Community Park sometimes known as Hummer Road Park, in the building known as the Packard Center is a great place to find unique & exquisite gifts. A summer show will run from July 3rd to September 3rd featuring items by the permanent artisan members of the Gallery with a special emphasis on summer items. From September 4th to November 5th a special show has been arranged to feature THE CLAY CONNECTION which is a pottery guild that presents, among other items, the annual Empty Bowls Supper! The gallery is open 9 am to 5 pm Monday through Saturday. Artisans United also invites everyone to participate in the annual Art Swap from 10-12 on Saturday, September 20 (rain date Sunday 21st). You are welcome to sell your unwanted art and craft supplies out of your car trunk. If you would like to sell (art and craft supplies only, please) contact Joa at pogopogo5@aol.com or 703-303-2846 to reserve a spot. There is no fee to participate. And don’t forget to stop by on Sept. 20 to shop for bargain art supplies!

Annandale Fall Parade Applications are being accepted for participation in our Fall Parade to be held on Saturday, October 25th, rain or shine. Join the bands, the dancers, the fire trucks and the antique cars, the crowds and the fun while celebrating our home town, Annandale. Applications can be found at www.annandalechamber.com. Mail or fax completed forms to the Chamber office. Instructions and numbers are on the forms. Fall Festival to follow parade. See website for details.

The Annandale Volunteer Fire Department Bingo Nights at the Annandale Volunteer Fire House-Ossian Hall (7128 Columbia Pike, Annandale) each Monday and Thursdays from 6:45-10 PM. Average payouts of over $14,136 every bingo night. A variety of dinner selections and snacks are available from our full service catering kitchen. Doors open 4:30 pm; game sales begin 5:30 pm. Minors age 14-17 must be accompanied by an adult. You must be 18 or older to play, purchase, or redeem pull tabs. Non smoking tables are available. Come join the fun! Questions: bingo@avfd.org Annandale Volunteer Fire Dept. Raja Khemani at 703-801-9906 or raji@avfd.org.

Annandara Gifts is celebrating Christmas in July with a HUGE sale! Save up to 75% off of Lenox Holiday, Lenox Winter Greetings, Spode Christmas Tree, Spode Woodland, Fitz & Floyd Santa’s Kitchen, Portmeirion Holly & Ivy, Royal Worcester Holly Ribbons, AND MORE. Now is the time to stock up on gifts and refill your own table with beautiful Holiday China. Christmas 6th they will also host a special Fitz & Floyd Christmas Event. See their website for exact dates and times at www.annandara.com or call 703-354-2110 for additional information. 4417 John Marr Drive, Annandale.

Beanestas Coffee Roasters offers a variety of smoothies, teas, and other non coffee drinks to quench your thirst during the hot days of summer. At Beanestas Coffee Roasters we want our customers to taste the full potential of a coffee bean by experiencing freshly-roasted coffee - before the aroma and taste is eroded through time. If you have never tasted coffee that has been recently roasted, you have never really enjoyed a true coffee experience. 7008 Columbia Pike, Annandale. 703-941-4506

Burke & Herbert Bank & Trust Co. is committed to superior service and financial solutions tailored to meet your needs. Hector Ochoa, Assistant Manager, 4235 Annandale Road, Annandale, 703-519-1627.

Clarocode is proud to be a member of the team that launched the new version of the official web-site for the Fanmine Early Warning Systems Network (www.fews.net, a USAID-funded project). Clarocode provided the Microsoft .NET and Sharepoint programming expertise to deliver this multilingual, data-integrated site, used by decision-makers around the world. (Contact: Gavin Dock at 703.286.5639, gdock@clarocode.com).

Green Spring Gardens. Numerous interesting programs at reasonable fees are available all through the summer and fall at Green Spring Gardens to inform, challenge, and entertain. How are you on Plant Identification or Growing Hydrangeas? Would your children like to know more about Harry Potter’s Plants and Potions? Programs: July 12th - Deciduous Tree IDs, July 26 - The Diverse World of Hydrangeas, July-August Mondays-Fridays, 10-11 am or 11 am to Noon, Harry Potter’s Plants and Potions for ages 6-12. To register, call 703-642-5173. At the Horticulture Center there is a carpeted multi-purpose room that seats 100 people lecture style. The room is available on weekday evenings from 4:00-8:00 pm for non-profit organizations and Chamber members for a rental fee of $44 per hour and $55 per hour for other commercial businesses. Digital and slide projectors are available for presentations. To schedule an event call 703-642-5173.

Little River Yoga offers hatha yoga classes in east Annandale and Lake Barcroft. Emphasis in Ashtanga, Iyengar and Viniyoga, as well as prenatal. Please see our website for further information: www.LittleRiverYoga.com or contact 703-203-8510. Pinecrest School: The summer camp program for rising K-6 children at Pinecrest School -- Pinecrest Summer Pavilion -- is recognized in the June/July issue of Northern Virginia magazine in the summer camp category for “Best of NViA!” Pinecrest Summer Pavilion is the only camp cited. For more information, please visit pinecrestschool.org.

Pinecrest School -- Employment Opportunities: Pinecrest School is seeking candidates for a full-time lower elementary classroom teacher position for 2008-09 school year (beginning in late August 2008) - a second grade self-contained classroom teacher and a fourth/fifth grade combined classroom teacher. Both are full time positions. Ideal candidates will understand and practice student differentiation, enjoy small classes, and desire to be a contributing member of a nurturing school community. Pinecrest School offers a very positive and rewarding working environment as well as a tuition discount for children of staff. Degree required in elementary education, early childhood education, or related field. Please send letter of interest and resume to: Ms. Nicole McDermott, Head of School, Pinecrest School 7209 Quiet Cove Annandale, VA 22003 employment@pinecrestschool.org or 703.354.0502 (fax)

Radiant Printing can design and print everything from flyers to manuscripts and invitations to programs. Let Radiant give your printed materials the zing you’ve been wanting. Gerry Llamas at 703-231-2623.

Reunion Music Society will be putting on concerts at Mason District Park, Lake Accotink, and Lake Royal Park throughout the summer. All concerts are free to the public. Please visit their website for exact dates and times at www.reunionmusicsociety.org.

Subway is offering 3 regular foot long subs for 14.99 and after 4 p.m. 13.99. They are also offering a 10% discount to all chamber members and on all Party Platters. Don’t forget to order Subway for your swim teams and pool parties. 7120 Columbia Pike, Annandale. (next to the Fire House) 703-914-0391.

Sunset Grille: Shel Youte now offers catering services for all occasions. Having a summer party, a business breakfast or luncheon? What about a themed extravaganza? Call Shel at 703-658-0928 for ideas, great food, and fantastic service.

BACCARAT BERNARDAUD HAVILAND ROSENTHAL

FINE CHINA CRYSTAL & GIFTWARE FOR EVERY OCCASION

Celebrating 27 Years in Annandale

We have the largest selection of Waterford in the area. With our Low Price Guarantee, why shop anywhere else?

OTHER SERVICES AVAILABLE
Wedding Registry & Corporate Gifts
Gift Wrapping & Shipping.

703-354-2110 800-357-2110
4417 JOHN MARR DRIVE, ANNANDALE, VA 22001
www.annmandra.com customerservice@annmandra.com

LYNN CHASE SWAROVSKI WEDGWOOD WATERFORD
Virginia Commerce Bank Extends a Helping Hand to the Ronald McDonald House

One Hard Job: Fast Food

Virginia Commerce Bank at 4230 John Marr Drive in Annandale has a rather remarkable staff. This small local bank is more like an extended family with customers welcomed by name upon entering and more customers than not knowing each and every employee. Not only do they provide excellent financial products and some of the most helpful customer service in town, but they have also perfected their burger flipping skills. Nadine Gualdino, a charming and gregarious Customer Service Rep at the bank and seven year veteran has also worked at the Franconia McDonalds on Rose Hill Drive for eleven years while completing her B.A. and rounding the corner on her Masters Degree. Every Tuesday this McDonald’s, owned by Fred Wilburn and managed by Billie Thakral, hosts Spirit Night. These nights are a vehicle for non profit organizations to raise money. Schools, churches, and all manner of non profit organizations advertise the evening to their membership and encourage them to buy many of the reduced price meals ($ .99 hamburger and $1.29 Happy Meal...what could be more American?) which will be served by volunteers from their own organization. In return for the patronage and labor, the non-profit organization is rewarded with 10% of the profits over the three hour promotion period. It is a hive of busy bees producing food from every quarter of the kitchen. Parents shepherd groups of children, mothers with youngsters’ stream in, all with thoughts of Happy Meals.

Virginia Commerce wanted to gather a large number of their employees and volunteer in one fell swoop to benefit fellow Chamber member Ronald McDonald House Charities at Fairfax Hospital. Donning turquoise tee shirts, smiles, and stamina for a night of hard physical labor, the Virginia Commerce team encouraged sale after sale of Happy Meals in support of their cause. Soo Yeo, Manager of the John Marr Branch, Robert McCoy, Regional Manager, and 10 other enthusiastic employees devoted many hours to raise $2,650. It was equally apparent that the staff at this McDonald’s enjoys working with the volunteers and knowing that worthy causes are being supported. Congratulations to both Virginia Commerce and to the managers and staff at the Franconia McDonalds at 6020 Rose Hill Drive.

(Although the Charity is named for the McDonald’s character, the McDonald Corporation does not directly donate any funds. Instead they allow a donation box to be placed on the counters throughout the chain certain times of the year and send that money to the Charity Headquarters Considerable private fund raising is necessary in order to keep the houses open.)
There are many ways for us to spend our advertising dollars (try the Endeavor!) but for Small Business owners and managers it is critical that the return on investment on those dollars is measurable. The internet Search Engine/Advertising behemoths such as Google, Yahoo and Microsoft (hereafter collectively referred to as the Engines) would lure us into their clutches with promises of cheap, targeted advertising, and reports of comprehensive statistics. Furthermore, they have made it easy for the first time user to set up an account, write an ad, and launch a campaign.

But do they deliver?

A glance at their gross revenues show us that those Engines work well for companies with daily advertising budgets exceeding many of our annual revenues, but what about for a company interested in spending hundreds rather than millions of dollars? How can we compete to ensure that our dollars are not drops in the mega-corporation financial ocean? I think we can be successful if we conduct our campaigns with our eyes wide open and with some careful preparation.

Let’s make sure we first understand some of the common processes, terms and metrics you’ll encounter during an internet advertising campaign. The basic idea is that you create an account with an Engine, and set up a campaign consisting of one or more advertisements tied to search terms called keywords. But it is very important to remember that the Engines are acting as brokers between you, your prospects and your competitors in which you are paying (in cash) for a referral, your prospect is paying (in time processing visual clutter) and your competitor is bidding to displace your ad. This brokerage is not nearly as closely regulated as say a real estate brokerage would be and for many reasons you cannot always be sure that you are getting an ‘honest’ deal. In the worst cases it can lead to “click fraud” but for now, just realize that the Engines are very efficient at using any funds you set up!

Some terms you will encounter:

- **Clicks**: the number of times users clicked on your advertisement.

- **Impressions**: the number of times your ad was displayed on a page during the campaign. This is a “wow” statistic because it is easy to generate impressive numbers (in the hundreds of thousands) for very little cost. It is a quick measure of the number of eyeballs that might have seen your ad but it does not factor in where on the page the ad displayed or the relevance of your ad to the displayed content. Mostly, you should ignore it.

- **CTR (Click-Through-Rate)**: The number of clicks of an ad per impressions of that ad on a particular page and indicates the quality of your advert. These days CTR of more than 1% is doing pretty well. If you can get it better than 3-5% you will end up paying less per click.

- **CPC (Cost per Click)**: the average amount you paid for all the clicks generated during your campaign.

- **CPM (Cost-per-thousand impressions, the “M” being the French mille)**: instead of paying per click, some Engines offer the option to pay for eyeballs. This approach is useful if you are trying to raise awareness (for instance, at the beginning of an extended campaign).

Like any project you need to know how to determine success. Is a campaign that generates 100,000 impressions but only one hundred clicks successful? Perhaps yes if you want to create a “buzz” around your product or those 100 clicks convert to ten calls, but perhaps no if those 100,000 impressions come from people interested in something completely different, or those 100 clicks come from a competitor gleefully clicking your ad to drive up your costs!

So “Step 1” is always defining the goal of the campaign: Eyeballs, Clicks or Calls?

“Step 2” is to clarify which tools you will use. When it comes to internet advertising, the most important tools are the ad itself and its related “landing” page, along with the keywords you choose, and geographic spread.

Your advert verbiage is in fact more important than the keywords you will use since the keywords drive the impression count but the ad will drive the click count. Ads should strongly relate to your keywords and have a call for action (“Trust us”, “Find dedicated professionals” etc.) and the landing page on your website which the ad links to should have content that specifically reflects the add content (if your ad promises “digital camera” but the landing page is for “electronics” you will lose 99% of your clickers)!

Keywords should reflect quality, not quantity, and avoid industry buzz words unless you are sure your prospective clients are likely to use them. For example, Clarocode offers custom software and webhosting solutions. If we used keyword “computer” we’d get hardware, games and machinery related queries. “Software” would lose us in the crowd and “webhosting” would be very expensive (a lot of competitors). “.NET interface architecture” isn’t the phrase that pops first into most of our clients’ minds. So phrases like “Website design” or “custom coding” might do better.
Chamber Honors Members and Citizens Alike... continued

Congratulations to the following awardees:

Olesea Sandulescu: NVCC Student Award
Lara Coulter: Annandale High School Student Award
Mai Nguyen: Falls Church High School Student Award
Helen Winter: Lossie Tucker Award for Longtime Achievement
Beanetics Coffee Roasters: Business of the Year
Jim and Donna Campbell: Citizens of the Year
Gavin Dock: Chamber Member of the Year
Michael Brooks of FCHS: New Chamber Member of the Year

Special Recognition Awards:

Jason Sager, Senior Santa Program
Sheriff Stan Barry, Annandale Clean Up & Litter Control
Judy Canyock, Children of Chernobyl
Jane Kim, G. Mason Library Korean Coordinator
Jan Rubenstein, Photography Contest, Valley Crest Park
Alan Weintraut, AHS design and lay-out of Chamber Newsletter, ENDEAVOR
Tax Talk: Updates on Economic Stimulus Package and HEART

Economic Stimulus Package Update:

- The IRS has discovered that approximately 350,000 taxpayers have failed to receive the $300 per eligible child as part of their stimulus payment.
- The IRS will be mailing out additional payments to those taxpayers starting in July.
- The IRS has discovered that approximately 1,500 stimulus payments have been deposited in the wrong account.
- If you have not received your stimulus payment check the IRS website is www.irs.gov.

The business incentives from the economic stimulus package are:

- Enhanced expensing — section 179 expensing for 2008 has increased to $250,000 for property (cost of depreciable tangible personal property) purchased and placed in service during tax year 2008. The threshold is increased to $800,000 before reducing the section 179 expensing.
- Temporary bonus depreciation is increased 50% first-year bonus of the adjusted basis of qualifying property.
- The new law raises the limitations on “luxury” auto depreciation (Code Sec 280F).
- Passenger autos have been raised to $4,600 for the first-year; vans and trucks have been raised to $8,000 if bonus depreciation is claimed.
- If the vehicle is not used predominantly for business in the subsequent year, then bonus depreciation must be recaptured.

Congress continues to help taxpayers during the sub-prime mortgage crisis. The Economic Stimulus Package of 2008 provides relief to the real estate sector, as well as more flexibility and more accessible mortgage market to homeowners who need to re-finance to stay afloat.

The Heroes Earnings Assistance and Relief Tax (HEART) Act of 2008 was passed by the Senate on May 22 and expected to be signed by the President. The Act provides:

- Economic stimulus payments to be issued to military couples filing jointly, so long as one spouse has a valid social security number and, also, is a member of the US Armed Forces;
- Reservists called to active duty can make penalty free withdrawals from IRAs, Code section 401(k) plans and other arrangements. However, the withdrawals are still subject to income tax; reservists have up to two years to repay these withdrawn contributions;
- Reservists can also access flexible spending accounts (FSAs) sponsored by their employers and withdraw the funds for any purpose, not just medical or child care;
- Contributions of military death benefits to ROTH IRAs and Coverdell Educational Savings Accounts (ESAs) without regard to dollar-amount limitations under current rules for survivors

Author Information:
George Kresslein, Jr. CPA
703-354-1750
Gkressleincpa.com
www.kressleincpa.com
WHAT’S NOT BREWING AT BEANETICS THIS SUMMER?  By David Starr

We previously wrote about how coffee losses its strong flavor and aroma as the beans de-gas and the chemical process of oxidation breaks down the natural forming sugars. That is why at Beanetics, if coffee does not sell within 3 weeks, we pull it off the shelf. So where does it all go?

Well, when we first opened we had so much excess roasted coffee the greatest beneficiary was the Capital Area Food Bank. But now the majority finds its way into our own cold brew coffee concentrate – a thick syrupy coffee that has significantly less acidity and caffeine then its hot brewed cousin. How do we make it?

We make it the same way that the Dutch settlers in Java (Indonesia) did in the 19th century – seeping ground coffee in cold water for 24 hours. But, unlike the original Dutch cold brew method, thanks to modern technology, we use a wool felt filter.

What does cold brewing do to coffee? According to laboratory analysis performed on cold brewers, acetic acid registers 0.01% as compared to 0.07% in a regular hot brewed coffee, and caffeine content is cut in half. The result is a syrupy coffee that is unbelievably smooth, sweet, and tasty. Just drink twice as much for the same buzz. You will find our regular and decaffeinated concentrate in our iced coffee and frappe drinks. You will also find for sale in mason jars to take home and enjoy. But caution, during the summer heat it is even more addicting than our brewed product!

DIRECTIONS FOR HOME-MADE COLD BREW BEANETICS COFFEE USING A FRENCH PRESS

Add one coffee scoop of coarsely ground Beanetics coffee for each 4 ounces of cold water to your French press.

- Stir the mixture with a wooden or plastic spoon.
- Place the lid on your French press.
- After the press sits for at least 12 hours, slowly push the plunger down. Pour the coffee concentrate over ice and add about the same amount of water. For an added treat, add ice cubes made with the concentrate.

Author Information:
Beanetics Coffee Roasters
David Starr, Owner
7028 Columbia Pike
(Annandale Shopping Center)
Annandale, VA 22003
703.941.4506
The Northern Virginia Ronald McDonald House on the grounds of Fairfax Hospital was opened on January 1, 1998. It is a non-profit organization made up of parents of children with cancer; medical professionals; and, other interested friends, including representatives of the local McDonald’s restaurants and of the Redskin football team. It is a home-away-from-home for families of children receiving medical care at Fairfax Hospital. The House is a temporary residence not a treatment facility where families who are away from home can stay in a family environment close to their child. Local families also find the Ronald McDonald House convenient when a child is in the ICU or going through difficult medical situations as a thirty to forty minute drive is just too far to travel.

There are home like comforts here such as a fully equipped kitchen, laundry room, indoor and outdoor play areas, comfortable and cozy parlors for families to gather, along with special activities for holidays. Here in this quiet and impeccably maintained house parents can relax and unwind from the tensions of the hospital environment. By alleviating every day stress, parents can focus on caring for their child. It is well accepted that children heal more quickly when in constant touch with their parents. Fairfax County is enriched with the privilege of having its own Ronald McDonald House. Few are available outside major metropolitan cities.

When the three year old daughter of Fred Hill, Philadelphia Eagles, was diagnosed with leukemia, Hill and his wife camped out on hospital chairs and ate food from vending machines. They learned that many families had to travel great distances to bring their children to a medical facility, but the high cost of hotel rooms was prohibitive. Hill rallied the support of his teammates to raise funds to help families experiencing the same emotional and financial traumas as his own. The Philadelphia House was formed as a result in 1974. Currently there are 245 Ronald McDonald Houses in 26 countries. The Houses are supported by nearly 30,000 volunteers who annually donate more than two million hours of their time. Without these dedicated volunteers, the Ronald McDonald Houses could not operate.

Volunteers at our local House consist of civic groups, college students, retired persons, military personnel, and representatives from every walk of life. They are truly treasured by House manager, Barbara Clarke, who greets them as valued friends. One volunteer remarked, “My experience is not just personally rewarding, but I have found the atmosphere is so friendly and buoyant I have been making friends and look forward to my next volunteer day.”

Volunteers must be at least 18 years old and usually work a regular 2-4 hour shift once a week. You might be assigned to greet and register families, answer phones, distribute towels and toiletries, or assist in a variety of tasks essential to the operation of the house. The Annandale Woman’s Club comes once a year to weed and tidy the atrium garden, others come to plant bulbs, and others volunteer to cook meals to be frozen for late night consumption by families returning from the hospital. Whatever your talent, it will be warmly embraced and utilized. Any company who would like to gather a group of employees for a one day or evening volunteer experience should give Barbara a call. She’ll find plenty for you to do utilizing whatever skills you bring.
New members spotlight

GOLD’S GYM – A Community Gathering Spot

Dave Rigo, the General Manager of Gold’s Gym Annandale is the physical embodiment of their welcome sign. A four year veteran of the US Coast Guard and father of two, he lives what he asks, daily, “How may I change your life today?” This gym is a second home to so many Annandale and Springfield residents, a place where you feel welcomed to the family. Gold’s Gym fulfills the promise to positively change people’s lives by providing the ultimate fitness experience.

Gold’s Gym Annandale is located in the corner of the Bradlick Shopping Center next to Auntie Tee’s and the UPS Store. More than ample parking is easily available along with an interactive, impeccably clean, Kid’s Club, open four hours in the morning and four in the evening to allow parents a work out opportunity while their little ones are actively engaged. With every membership comes a free personal training session. Gold’s Gym employs the top rated level three professional trainers with a combined experience of 65 years which means you are in good hands. They will discuss your nutritional, medical, and physical history as well as the goals you would like to set for yourself. They will walk you through a vast array of machine, cable, and free weight stations (and there are many multiples of each so waiting is never a problem) used to help you achieve your goals. Gold’s Gym Annandale offers a number of discounted memberships including a discount for members of the Annandale Chamber of Commerce. Speak to Dave Rigo or any of the Membership Advisors for more details. A FREE one day pass is also available at the front desk for anyone who would enjoy giving the facility a test run.

This spacious and airy facility allows room to easily walk between rows of machines and to allow for a bit of private space while using any one machine. Whether you are sculpting or body building they will tailor a program for your needs and stand available to advise and adjust your goals (upward) as you progress with your training. A sparkly clean locker room with dry sauna, hairdryers, showers, tanning booth, lockers (you need to bring your own lock) and again space to breathe both begin and end the average work out. What a relief not to be crammed into a cubbie! Occupying offices within the gym is Capitol Rehab. If you are ever in need of a therapeutic massage or the services of Chiropractic Physicians Dr. Jeremy Schmidt and Dr. Mo Kodaly, call Capitol Rehab (703-333-5022) immediately and without hesitation. Both Leslie and Lindsay are two of several superbly trained and practiced massage therapists. You won’t find better in the area.

Thirty to thirty five group exercise classes as diverse as Les Mills Spinning, Body Pump or Body Flow to Yoga, Body Sculpt and Shotokan Karate are conducted each month. A separate Boxing room with heavy bag, double end bag, and speed bag are available to the boxing enthusiasts or those just wanting a great upper body workout. Whether you are interested in circuit training, personal training, group exercise, a cardiovascular workout, or body toning or building, Gold’s Gym has it all along with a staff that will make you feel at home. It is easy to understand why Gold’s Gym has been voted the Best Health Club by Washington Magazine, Metro Sports Magazine, Families Magazine and was the Washington Post Reader’s Choice Best Bets. 6940-A Bradlick Shopping Center, Annandale, VA 22003  703-941-4653

Register for the **ANNUAL FALL PARADE!**
October 25, 2008
703.256.7232 or info@annandalechamber.com

Steve, Patty, Cynthia, Kim, Carrie

The Frame Factory
703-941-1256

7130 Little River Tpke
Annandale, VA 22003
Hours: Mon-Sat 10-6
Sun 12-5
Many recent studies have shown that acupuncture is effective in the relief of low back pain, arthritis, sciatica, headaches, infertility, and depression. Elaine Komarow, a very welcome new Chamber member, is a licensed acupuncturist practicing at 5021-D Backlick Road, Annandale. Acupuncture is the use of fine needles at specific points on the body to bring balance to body, mind, and spirit. The principles and techniques have been studied for thousands of years. Many insurance companies will partially cover this alternative medical treatment having finally accepted its therapeutic value. Modern acupuncture uses only sterile, disposable needles in a hygienic and restful setting. "Many clients fall asleep during treatment," remarked Elaine.

Elaine received her bachelor’s degree from Oberlin College in 1986, her Master’s Degree from the traditional Acupuncture Institute in 1994, and received her Virginia license in February of 1995 becoming the 4th L. Ac. in the Commonwealth after passing rigorous examinations. She has served as President of the Acupuncture Society of Virginia and currently serves as Chair of the Advisory Board on Acupuncture to the Virginia Board of Medicine.

If you are experiencing muscle or joint pain, want to kick an addiction, improve your sleep habits, or reduce your stress, seek a consultation with Elaine. Her enthusiasm and friendly approach will put you at ease immediately.
Elizabeth Scott Consulting is an organizational development consulting firm that specializes in creating systems and strategies to ensure organizations are effectively managed and sustained for the long-run.

ESC works with clients of all sizes, both for-profit and not-for profit, helping them enhance their operations. ESC has worked with clients to:

- Develop HR policies and procedures;
- Develop employee performance and appraisal systems;
- Create/facilitate strategic plans;
- Conduct compensation and benefits analysis;
- Identify and implement strategies to increase employee satisfaction and decrease turnover;
- Evaluate the business practices of an organizations;
- Develop quality systems/initiatives;
- Promote team building and leadership development;
- Map work flow processes.

Founder of ESC, Elizabeth Scott, says “Our mission is to build empowered organizations through the pursuit of best practices and continuous improvement initiatives. Each of our clients is different and so we create specialized solutions that work for each client. Like many firms out there - we don’t offer cookie-cutter solutions.” ESC’s clients include many successful local businesses, like MVLE, Inc, which recently was nominated as a finalist in the Washington Post Excellence in Non-profit Management and a recipient of the Virginia Senate Productivity and Quality Award in 2008.

Elizabeth Scott Consulting  www.elizabethscottconsulting.com
Contact Elizabeth Scott at 703-380-5610 or via email at eanscott@mac.com for a complimentary one-hour organizational assessment.

Transurban Group is an international toll road developer and manager with interests in Australia and the US. The Group is focused on the long-term management of these assets to achieve the best outcomes for both its partners and the community. Transurban’s key areas of expertise include: Active partnership, Financial management, Traffic modelling, Road safety and performance, and Sustainability.

In Australia, Transurban has a stake in five out of Sydney’s nine motorways, and in Melbourne it is the full owner of CityLink, which connects three of the city’s major freeways. In the US, the Group owns Pocahontas 895 in Richmond, Virginia. In Northern Virginia, just south of Washington, DC, Transurban is involved in a major project creating High Occupancy Toll (HOT) lanes on the Capital Beltway (495). HOT lanes are tolled lanes that operate alongside existing highway lanes to provide faster, more reliable travel for motorists who choose to pay the toll, carpoolers and buses.

Variable toll prices — based on real-time traffic conditions — rise and fall to manage the number of toll-paying customers in the lanes and keep them free of congestion, even during peak hours.

In recent years, Transurban has earned international recognition for its approach to managing the impact of its projects and operations on the environment and communities. For example, in 2006 and 2007 the Group was included in the Dow Jones Sustainability Index (DJSI) World list of high performing companies. Transurban and the Virginia Department of Transportation have signed a partnership agreement that gives Transurban and its partner Fluor the right to construct and operate High Occupancy Toll (HOT) lanes on the Capital Beltway—the ring road around Washington DC and one of the most congested corridors in the US.

The HOT lanes project will include: construction of 14 miles/22 kilometres of electronically tolled HOT lanes, two new lanes in each direction, increasing the total number of lanes from eight to 12, upgrades to 11 key interchanges, construction of the last phase of the Springfield Interchange, which will contribute to creation of a seamless 70 mile/112 kilometre HOV network in Northern Virginia, and adding, upgrading or replacing aging infrastructure, including 42 bridges and overpasses. Construction begins in July 2008 and the lanes are scheduled to open in 2013. For more information visit www.virginiahotlanes.com
Photo Retrospective: Annandale of Old

GOVERNMENT
US President: Dwight Eisenhower
John F. Kennedy
Vice President: Richard Nixon
Lyndon B. Johnson
VA Governor: James Lindsay Almond, Jr.
US Senators - VA: Harry Flood Byrd & Absalom W. Robertson
Chief Justice US: Earl Warren
Speaker of the House: Sam T. Rayburn

MAJOR EVENTS
Israel captures Adolf Eichmann.
The first US weather satellite is launched.
Fidel Castro nationalizes all American property in Cuba.
Belgian Congo gains independence.
Soviet missiles shoot down U-2 spy plane capturing Francis Gary Powers.
Brasilia becomes the capital of Brazil.
Nigeria becomes a member of the British Commonwealth.
John F. Kennedy wins the 1960 Presidential election by 113,057 votes, defeating Vice-President Richard Nixon.

AWARDS & PRIZES
Pulitzer Prize: “Advise and Consent” by Allen Drury
Nobel Peace Prize Winner: Albert John Lutuli
Miss America: Lynda Mead (Natchez, MS)
Best Picture of the Year: Ben Hur
Best Actor: Charlton Heston, Ben Hur
Best Actress: Simon Signoret, Room at the Top

SPORTS
NCAA Basketball Champion: Ohio State
Stanley Cup Winner: Montreal Canadians
College Football Champion: Minnesota & Mississippi
Heisman Trophy Winner: Joe Bellino from Navy

US Open Winner: Arnold Palmer
World Series Champion: Pittsburg Pirates

EVERYDAY LIFE
Aluminum cans are used for the first time.
Xerox introduces the first commercial documents repro machine.
The Andy Griffith Show, The Real McCoy's, Rawhide, and the Flintstones air on TV for the first time.
Cassius Clay wins gold boxing medal at Summer Olympics
World Population: 3,021,475,000
Cost of a new house: $12,675.00
Average Income: $5,199.00 per year
New Car: $2,610.00
Average Rent: $98.00 per month
Tuition to Harvard U.: $1,250.00 per year
Movie ticket: $1.00 each
Gasoline: $.25 per gallon
US Postage Stamp: $.04
Gallon of milk: $1.04
Eggs: $.30 per dozen
Ground Hamburger: $.58 per pound
Coffee: $.97 per pound
Life Expectancy 69.7 years

BIRTHS
Jennifer Grey, Sean Penn, Daryl Hannah, John F. Kennedy, Jr.

DEATHS
Clark Gable, Oscar Hammerstein II, J.D. Rockefeller, Jr. and Boris Pasternak

PRINCIPAL SPEAKER
The Hon. J. Lindsay Almond, Jr.

Governor of Virginia 1960
Opening George Mason HS, Falls Church
The Year Was 1960

Annandale Retail Establishments
Special offers...

Safeway: Columbia Pike
- 1 lb. pkg. ground beef: $0.45
- 4 lbs. ground beef: $1.65
- Chuck Roast: $0.35/pound

Villa Marie Restaurant: Annandale
Shopping Center, Columbia Pike
Banquet Facilities and Home Catering

Tuthill Stationary, Columbia Pike
Contest to win as a first prize a free Olivitti
Underwood Lettera 18 portable typewriter
and as second and third prizes at Rubber
Stamp Outfit

Lucie's Beauty Salon, McWhorter Place
Permanents for $12.50 to include a free shampoo and set 1 week
after perm appointment

Arcade Electronics: Annandale Shopping Center, Columbia Pike
40% off TV Receiving Tubes
Free Check on all TV, Radio, or Hi-Fi Tubes

Suburban Savings & Loan Association, Columbia Pike
Two new Silver Dollars free when a savings account of $50 or more
was opened paying 4% interest compounded quarterly.
Accounts insured up to $10,000 by the Federal Savings & Loan
Insurance Corp.

Town and Country Properties, Columbia Pike
“Story-Book” Rambler in Annandale with
large private yard, flagstone patio,
3 Bedrooms, 2 Full Baths, GE Kitchen,
Large Recreation Room, Sewing Room,
Wall to Wall Carpet: $23,950.00

LOCAL NEWS

Stan Paris runs for Mason District Supervisor

A Saturday night Hootenanny was held in
the ACME parking lot (grocery chain) with
professional Folk Artist Allen Damron,
Carol Hedin, and David & Jonathan plus a number of Annandale
hopefuls. Two thousand people attended this concert. Safeway on
Columbia Pike held a pancake breakfast with an estimated 3000
people in attendance.

Bradlick Shopping Center, a 1.5
million-12 acre project with 900
parking places announced that Grand
Union and Dart Drug would be the
first two stores to open.

Homes built in Sleepy Hollow Woods
were beginning to be occupied.

Political slogan for John Scott (D)
running for the House of Delegates:
“We have gotten the farmer out of the
mud; now let's get the commuter out of
the traffic jam.”

Wednesday, September 28, 1960: 19
black students enroll at 8 previously all
white Fairfax County Schools.

Monday, February 6, 1961 Fairfax Hospital opens 30 minutes early
due to the early arrival of a baby.

Monday, November 19, 1962: Dulles International Airport opens

Monday, August 17, 1964: Last section of Capital Beltway
formally opened.
New members spotlight

Tim W. Frazier Tree Service & Landscaping

Comes with the highest recommendations

Living in a tree rich zone such as Annandale has many blessings. We enjoy shade in summer, glorious colors in the fall, blossoms in the spring, and firewood in winter. Trees also bring a caretaking responsibility and when you are in need of professional tree trimming or removal, call Tim Frazier. Don’t waste time calling anyone else as Tim is the consummate professional; the second generation running this well established and honorable family firm; and, one of the nicest hardworking gentleman you will ever meet.

There isn’t much Tim doesn’t know about trees or caring for them. He began working with his father at the age of 15 and after his dad retired he took over the business. He is also a garden enthusiast who guards your gardens and lawn as if they were his own. He won’t drag heavy equipment across your lawn, nor leave rubble to damage plants. Tim uses the most modern equipment but still prefers to climb trees with rope and tackle to preserve the integrity of the customer’s yard. Tim can fill tree cavities when that is the appropriate treatment, cable large limbs, remove unwanted stumps, top & trim trees or provide weight reduction to overburdened Bradford Pears.

Tim also provides a full range of skilled landscaping services from seeding & sodding to trimming bushes & hedges, edging & mulching to full lot cleaning. He is fully insured and guarantees satisfaction. Call him, you won’t be disappointed. 1-888-873-8746 Toll Free.

Tim Frazier, far right, with some of his employees

Trusted Care for the Senior You Care for.

Your trusted source of companionship and home care services for seniors. All CAREGivers are thoroughly screened, trained, insured and bonded.

Call for a free, no-obligation appointment:

703.750.6644

Each Home Instead Senior Care franchise office is independently owned and operated.

Clean up is methodical!
The Frame Factory

A Home Town Gallery of Art and Delight

Established July 7, 1975, The Frame Factory has been providing superior framing services to the Annandale Community as well as offering framing supplies, framed art, and a venue for local artists to showcase their work. Owned and operated by Patty, Steve, and Dennis Cowan, The Frame Factory commits to exceptional customer service, even after the sale. They also provide a knowledgeable and experienced staff to help you select the best picture frames for your home or office. This is a sizeable operation with hundreds of frame choices, in a customer friendly atmosphere. You need not wait to clip a coupon from the paper as The Frame Factory offers extremely competitive prices each and every day.

The Frame Factory has an impressive display of specialty frames for collections ranging from marbles, Boy Scout Badges, and buttons to antique purses and toys, to christening gowns. Whatever you collect can be displayed to its best advantage in one of Patty’s boxed frames. The Frame Factory is also one of the few places in Washington where magnificent deep carved standard frames can be purchased ranging in size from 5” x 7” all the way up to 36” x 48”. Local artists will be especially pleased to know that they can save almost half the cost of framing with use of these large ready made frames not often available other than by custom building.

Of the Washington Landscape Society exhibits stunning landscapes. Large streetscapes of Washington, DC, many still life paintings with magical clarity, and Civil War Battlefields are available along with foreign and local landscapes. Beyond the paintings and some photographic art The Frame Factory sells a glorious collection of hand painted glassware by artist Rose Guinan perfect for wedding, shower, and birthday gifts. Recently Patty added a collection of Cynthia Kershaw jewelry who uses hand dyed silks, crystals and stones to fashion charming wearable art in the form of necklaces, earrings, and broaches.

The Cowans are strongly rooted to the Annandale Community having lived here since childhood and having operated their business here for over 30 years. They regularly give back to our community by way of offering Fairfax County School Art Students any of their older and discontinued frames free and to county teachers all matting scraps free for school projects. Just give Patty a call and arrange to pick them up. They have often donated their framing services to the Police department when honoring fallen brothers and the space at their Vienna store to Woodson High School for school art shows. We warmly welcome the Frame Factory to the Annandale Chamber and encourage all our members to visit, enjoy, and support a business that continues to contribute so much to our community. 7130 Little River Turnpike, Annandale  (703) 941-1256
New members spotlight

Columbia Pike Animal Hospital

The most advanced compassionate veterinary care available.

Operating under the same ownership for over 30 years, Dr Davis Hall and a team of twelve veterinarians and more than one hundred auxiliary staff have provided a better quality of life for our beloved pets. Because of the experienced, caring team of doctors, each with their own specialties and strengths, Columbia Pike Animal Hospital can offers the most comprehensive and high quality veterinary care in the area. These doctors have dedicated themselves to staying abreast of the latest thinking, techniques, and technologies in veterinary medicine by advancing their knowledge and skills regularly.

At the Columbia Pike Animal Hospital preventive care is encouraged with regular check-ups and vaccinations for all small companion animals. Cutting-edge screening technologies, including ultrasound, cardiology, and endoscopy along with an on-site lab and complete pharmacy provide all clients with the best possible care. If surgery is required, they have highly skilled surgeons who employ the most advanced techniques, state-of-the-art surgical suites, and the safest anesthesia available. During the recovery period, caring and experienced staff members will attend to your pet with compassion and comfort.

Boarding facilities are available for dogs and cats plus exotic pets. Professional grooming of all breeds of dogs and cats is also on hand with doctor-supervised sedation if necessary. You can even obtain pet supplies and pet care products here, Dental Care and Nutritional Counseling. At the Columbia Pike Animal Hospital there is a depth of commitment to your pet’s health matched only by the breadth of their services and amenities. 4205 Evergreen Lane, Annandale  (703) 256-8414  www.cpa.vetsuite.com
HVAC Unlimited, Inc.

From installation to service, your comfort is their goal.

Founded by John Cunningham, HVAC Unlimited, Inc., is a Class A licensed, bonded, and insured corporation. Holding a Mechanical Master License in the state of Virginia, and a class A Contractor License, John Cunningham has worked for various HVAC companies as an apprentice, technician, vice president, and owner. His 17 years of experience and high expectations are relayed to the customers by way of superior service.

HVAC Unlimited, Inc. Vice President, Jack Cunningham, entered the HVAC and plumbing industry over 35 years ago, after serving in the United States Air Force. Currently he holds a Mechanical and Electrical Master License for the State of Maryland and a Mechanical, Electrical, Plumbing and Gas Fitting Master license for the State of Virginia. Working his way from apprentice to General Manager of a Northern Virginia HVAC company, he’s eager to share his knowledge with others, now sitting on the HVAC Apprenticeship Advisory Board, the Plumbing Apprenticeship Advisory Board, and is Vice President for the Adult and Community Education Scholarship Foundation. His contributions to these committees and several others have provided him with vast experiences making him a valuable asset to HVAC Unlimited, Inc.

Our highly-trained and qualified technicians at HVAC Unlimited, Inc. strive for perfection when working with all clients, residential and commercial alike. From installation to service, your comfort is our goal, and we’ll work until you are completely satisfied - charging customers for the job, not by the hour. Built on pride and excellence, we look forward to serving your heating and cooling needs. For every job we do, we’ll offer you the equipment best suited for your needs. The products used by HVAC Unlimited, Inc. include, but are not limited to: Trane, Carrier, Rheem, York, Honeywell, and AprilAire.

In some instances, HVAC Unlimited, Inc. will recommend other brands, but always the best for your heating and cooling needs. HVAC Unlimited, Inc. is currently offering Northern Virginia the following residential and commercial services, installing and servicing all makes and models: Gas furnaces, Heat Pumps, Air conditioners, Electric Heat, Indoor Air Quality – filters, humidifiers, and UV lights, Digital Thermostats – energy saving, Boilers, Ductwork, Inspections – Fall and Spring specials, Second Opinions – free. Do give HVAC a call if you need to replace a unit or need service. 7635-C Fullerton Road, Springfield, Virginia 22153, Phone: 703.455.6000

And the secret weapon of the local small business? Geographic spread! Limit who will see your ad by defining a narrow geographic range in the campaign settings of the Engines (if it’s not offered, don’t spend your money there). That way you are far more likely to have people who live and shop in the area click on your advertisement. Why pay for an almost guaranteed non-convertible click?

And “Step 3” is implementation. The most important thing is to set your daily budget to the maximum you are prepared to pay and set your CPC to a value that reflects desired number of clicks (bitter truth: low CPC usually means low click rate). Take full advantage of the tools offered by your chosen Engine to track the performance of your advertisements and keywords. Don’t be afraid to tweak your campaign, but record every change you make. If you aren’t getting enough clicks, change your ad verbiage. If your position on the page is too low (less than 5), be prepared to pay more. Not enough impressions? Change your keywords.

Advertising on the web using the Engines can be a viable advertising strategy for small businesses but careful planning is necessary. Keep it focused, relevant and local, and you’ll do fine.

Gavin Dock, Clarocode Company, LLC.
703.286.5396
Restaurant Reviews

# 1 RESTAURANT — Chinese and Korean Restaurant with seafood soup that will make your day.

The menu at #1 is a pleasant mix of Korean and Chinese dishes thoughtfully selected to appeal to all tastes. Service is friendly, efficient, and unbelievably prompt with a glass of hot green tea delivered as soon as you are seated. Subtitles on the menu provide an easy understanding of each dish but, if in doubt, the service staff is very happy to elaborate. From 11:00 am to 2:30 pm weekdays special luncheon prices are available. Three private alcoves are available with two that can seat up to 12 people and are often used for business luncheon meetings. Mouth watering aromas greet you in a cheerful dining room with walls of windows and light.

On the Korean side of the menu there is Ja Jang Myui, noodles served with pork in a black bean sauce for $5.99. Jjam Bbong, my personal recommendation, is a sizzling hearty vegetable noodle soup with oodles of slightly spicy seafood. This extremely generous luncheon portion runs $7.99. Accompanying any order are condiments of addictive pickled yellow radishes, tasty Kim Chi, and white radishes which are crunchy and lightly spiced. Beef Tang Su Yuk is worth ordering. A liberal portion of lightly fried beef bites in a sweet and sour sauce could be shared by 3-4 people as an appetizer or side dish. If you are up for a special delicacy with a corresponding price tag, #1 Restaurant does offer Fried Sea Cucumber with Mushroom and a Sea Cucumber with Abalone and Mushroom for $49.50 each.

On the Chinese side of the menu there are three soups to start your meal at only $1.99 along with many varieties of Fried Rice, Beef or Shrimp with Broccoli, Hunan Chicken or Beef, various Lomeins, and Fried Dumplings. These entrees average $8.99 each. This is a restaurant where quality food, speedy service, and reasonable prices are the watchwords. Go there for lunch, you won’t regret it. 4210 John Marr Drive, Annandale 703-354-1950 (next to the Virginia Commerce Bank)
SZECHUAN Star — A Neighborhood Gathering Spot for 24 years

New Chamber member Szechuan Star is a locally owned and operated Annandale Chinese restaurant. Known for its family-friendly feeling, Szechuan Star has been preparing quality authentic Chinese dishes for 24 years. Owners Kim and Ming Yu take great pride in their restaurant’s inviting atmosphere. They use only the freshest ingredients and carefully prepare each dish to order. This is a neighborhood gathering place with such a friendly atmosphere. Covering one wall in the entranceway is their Wall of Friends; photographs of all their regular customers, score upon score of culinary success stories.

Szechuan Star’s menu has something for everyone and all very reasonably priced. Start with a Pu Pu Platter for two at only $12.95, an ample and tasty lunch for two. The platter includes shrimp tempura, spring rolls, fried chicken wings, beef on skewers, and B-B-Que spareribs all served with condiment sauces. The tempura is light and crispy and expertly prepared to allow the flavor of the main ingredient to shine through. If you haven’t already, you should try their house specialty -- Szechuan Star’s Lemon Peanut Chicken. Chicken breasts are coated with water chestnuts, lightly fried, and then topped with their special peanut sauce. Delicious! Aside from traditional Chinese fare, Szechuan Star offers several variations of Singapore rice noodles and chow foon. Those of you watching your waistline will be thrilled to know you have many choices including a Diet Delight Menu. Friday, Saturday, and Sunday a buffet is available from 11:00 am to 2:00 pm for only $7.95 for adults and $5.95 for kids under 12. Dine in, call for delivery, or stop in to pick up your order between 11 am and 10 pm seven days a week with hours extended to 10:30 pm on Fridays and Saturdays.

6960-H Bradlick Shopping Center, Annandale 703-256-1111
www.diningkim.com

THE ANNANDALE FLAG: In 2006 the Annandale Chamber of Commerce spearheaded an effort to create The Annandale Flag. Local students were offered a $1,000 prize for best design. The choice of design followed months of study and preparations that involved people from as far away as the Netherlands and Portland, Ore. Out of the scores of ideas, the Chamber selected one created by Michelle Redmon, a student from Annandale High School. The field of the Annandale flag is medium blue. White stripes form a symbolic map of Columbia Pike and Little River Turnpike, the two hundred year old historic roads that converge at Tollhouse Park in the heart of the community. At their intersection is an elongated red oval containing a stylized version of the Annandale logo: a dogwood tree with a cardinal in its branches. The dogwood and cardinal are both symbols of the Commonwealth of Virginia. The shade of blue was selected to match the Scottish flag, recalling that the community is named after the river and valley of Annan in southwestern Scotland.

“The more we identify with where we live the more we know that we are home”

Small Tabletop Flags w. Base: $7.00
Medium Flag 12” x 18”: $10.00
Large Flag 3 x 5: $35.00
To order email: info@annandalechamber.com
International Drumming

Participate in the celebration – form friendships across cultures.

This past spring, people have been gathering at IUMC (next to Heritage Mall, close to Annandale High School) at noon on some Sundays to play drums from all over the world! Drums are among the oldest instruments in the world and most cultures have their own indigenous drum. More interesting is the various shapes, sizes, and materials of these international drums. The members of Immanuel want to learn how to play all varieties of drums and are inviting drum players from the community to share their expertise. So far, there have been drummers from Bolivia, Sudan, Sierra Leone, Pakistan and the United States. If you have a passion for playing hand drums, please come and participate. The aim is to include more and more countries and cultures.

Immanuel Church is gradually gathering a wide selection of drums and percussion instruments that will inspire everyone who enjoys drum playing. These drum circles are meant to be inclusive of peoples of all ages, with no agenda but the celebration of international drumming. At the first community drum circle on April 20, the oldest drummer was 80 years and the youngest was 2 years! On that day, a new drum had just arrived from Cambodia, very striking because its drum head is made of Boa Constrictor snake skin, scales still attached. People gathered and began looking over the array of instruments, deciding what they would play first. Most participants would say they are beginners, but they are drawn to the beauty of the drums and the powerful activity of finding a shared rhythm.

Reverend Deborah Austin came to Immanuel from Richmond last year as the new pastor and very soon she became inspired to discover more about drumming as a way to gather the international peoples in the neighborhood. She believes the children and youth of the community would especially love learning to play this mixture of drums. It is a profound thing to strike the drum, to experience its authority, its creativity and focus, to learn how to listen to the other players so that a common rhythm can be achieved by the group working together. Some people are also gathering on Tuesday evenings at 7:00 to do rhythm work with the Reverend Dr. Young Choi, the church’s music director. Dr. Choi is teaching this group how to play drums using sheet music. Everyone is invited to participate. Bring your children and experience something new, something fun.

Immanuel United Methodist Church
7901 Heritage Drive, Annandale

SUMMER DRUM FESTIVAL
Sunday, August 3, 2008 from 6-8 pm
Bring a dish from your homeland and a lawn chair.
Call 703-256-6722 for info on this and other summer drum events.

2008 Farmers Market Schedule

<table>
<thead>
<tr>
<th>Day</th>
<th>Schedule</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Tuesday</strong></td>
<td></td>
</tr>
<tr>
<td>Mt. Vernon:</td>
<td>May 6-Nov 18</td>
</tr>
<tr>
<td>8 a.m. – Noon</td>
<td></td>
</tr>
<tr>
<td>Sherwood Regional Library, 2501</td>
<td></td>
</tr>
<tr>
<td>Sherwood Hall Lane</td>
<td></td>
</tr>
<tr>
<td>Fairfax:</td>
<td>May 6-Oct 28,</td>
</tr>
<tr>
<td>8 a.m. – Noon</td>
<td></td>
</tr>
<tr>
<td>Van Dyck Park on Old Lee Highway</td>
<td></td>
</tr>
<tr>
<td><strong>Wednesday</strong></td>
<td>May 17-Nov 19,</td>
</tr>
<tr>
<td>Vienna/Oakton:</td>
<td>8 a.m.-Noon</td>
</tr>
<tr>
<td>Oak Marr Recreation Center, 3200 Jermantown Rd.</td>
<td>8 a.m.-Noon</td>
</tr>
<tr>
<td>Frying Pan Farm Park:</td>
<td>May 29, 8 a.m.-12:30 p.m.</td>
</tr>
<tr>
<td>2709 West Ox Rd., in front of Frying Pan Country Store</td>
<td></td>
</tr>
<tr>
<td>Wakefield:</td>
<td>May 7-Oct 23,</td>
</tr>
<tr>
<td>8 a.m.-Noon</td>
<td></td>
</tr>
<tr>
<td>Wakefield Park, 8100 Braddock Road, Annandale</td>
<td></td>
</tr>
<tr>
<td><strong>Thursday</strong></td>
<td>May 1-Oct 23,</td>
</tr>
<tr>
<td>Herndon:</td>
<td>8a.m.-Noon</td>
</tr>
<tr>
<td>Old Town Herndon, 777 Lynn St., next to Red Caboose</td>
<td></td>
</tr>
<tr>
<td>Annandale:</td>
<td>May 1-Nov 6,</td>
</tr>
<tr>
<td>8 a.m.-Noon</td>
<td></td>
</tr>
<tr>
<td>Mason District Park, 6621 Columbia Pike</td>
<td></td>
</tr>
<tr>
<td><strong>Friday</strong></td>
<td>May 2-Nov 14,</td>
</tr>
<tr>
<td>McLean:</td>
<td>8:30 a.m.-12:30 p.m.</td>
</tr>
<tr>
<td>Market closed on May 16th</td>
<td></td>
</tr>
<tr>
<td><strong>Saturday</strong></td>
<td>May 3-Nov 1,</td>
</tr>
<tr>
<td>Burke:</td>
<td>8 a.m.-Noon</td>
</tr>
<tr>
<td>VRE Parking Lot, 5671</td>
<td></td>
</tr>
<tr>
<td>Roberts Pkwy</td>
<td></td>
</tr>
<tr>
<td><strong>Sunday</strong></td>
<td>May 10-Nov 1,</td>
</tr>
<tr>
<td>Reston:</td>
<td>8 a.m.-Noon</td>
</tr>
<tr>
<td>Lake Anne Village Center off North Shore Dr.</td>
<td></td>
</tr>
</tbody>
</table>

FARMERS MARKET

2008 Farmers Market Schedule

**Wednesday**
Vienna/Oakton: May 17-Nov 19, 8 a.m.-Noon
Oak Marr Recreation Center, 3200 Jermantown Rd.
Frying Pan Farm Park: May 7-Oct 29, 8 a.m.-12:30 p.m.
2709 West Ox Rd., in front of Frying Pan Country Store
Wakefield: May 7-Oct 23, 8 a.m.-Noon
Wakefield Park, 8100 Braddock Road, Annandale

**Thursday**
Herndon: May 1-Oct 23, 8a.m.-Noon
Old Town Herndon, 777 Lynn St., next to Red Caboose
Annandale: May 1-Nov 6, 8 a.m.-Noon
Mason District Park, 6621 Columbia Pike

**Friday**
McLean: May 2-Nov 14, 8:30 a.m.-12:30 p.m.
Market closed on May 16th

Leawinsville Park, 1659 Chain Bridge Rd.
Kingstowne: May 16-Oct 24, 4 p.m.-7 p.m.
Kingstowne Town Center

**Saturday**
Burke: May 3-Nov 1, 8 a.m.-Noon
VRE Parking Lot, 5671 Roberts Pkwy

Reston: May 10-Nov 1, 8 a.m.-Noon
Lake Anne Village Center off North Shore Dr.
Annandale Hardware & Supply Co.
Moved next door

Annandale Hardware and its knowledgeable and loveable owner, Paul Im, have moved next door to the former space occupied by Wards Workshop. Since 1979 Paul has been providing highly needed local services and supplies to the Annandale community. Do you need new screening or glass in a window or door? How about a new canister of propane gas for the grill or K-1 clear kerosene? Keys can be cut; Xerox copies made; unusual seed packets purchased; hedge trimmers and other blades sharpened including your lawnmower; and, expert advice can be found at Annandale Hardware. They also have a new and rather interesting service. A variety of garden sheds can be seen in the parking lot. These useful to essential storage units can be ordered here and will be delivered to you and built directly on your property.

Paul Im’s flawless English speaks to his education. He holds a Master’s Degree in English and Linguistics and is THE most organized person in all of Annandale. One look at his thoughtfully stocked shelves reveals decades of experience in the hardware trade along with his understanding of what items his customers will require. Every inch of space is carefully stocked for easy viewing while Paul and his staff stand attentively near to respond to every request immediately.

Whenever you need nails, a molly bolt, ant traps, plumbing supplies, garden sprays, or any hardware item and don’t want to put up with self check out, crowded parking lots, lack of service or knowledgeable advice, visit Paul for in-out service with a smile. 4711 Backlick Road, Annandale  (703) 256-1200

American Legion Presents
American Flag Etiquette

As promised in our last issue, your Annandale American Legion Bicentennial Post 1976 provides you the following information on flag etiquette. There are many aspects of flag etiquette which are covered in detail in various books and pamphlets. This article will cover the Proper Display of Our Flag. Our next article will address the proper way to conduct a Flag Retirement Service and Ceremony. There is a right way and a wrong way to display the Flag. The American Flag should be held in the highest regard. It represents our nation and the many people who gave their lives for our country and our Flag. Some of the basics on displaying the American Flag are as follows:

• The Flag is normally flown from sunrise to sunset
• In the morning, the Flag should be raised briskly. At sunset, it should be lowered slowly. Always raise and lower it ceremoniously
• The Flag should not be flown at night without a light on it
• The Flag should not be flown in the rain or inclement weather
• After a tragedy or death, the Flag is flown at half staff for 30 days. It’s called “half staff” on land and “half mast” on a ship
• When flown vertically on a pole, the stars and blue field (or “union”) is at the top and at the end of the pole (away from your house).
• The American Flag is always flown at the top of the pole. Your state flag and other flags fly below it.
• The “union” is always on top. When displayed in print, the stars and blue field are always on the left.
• Never let your Flag touch the ground – never…period.
• Fold your Flag when storing it away. Don’t just stuff it in a drawer or box
• When your Flag is old and has seen better days, it is time to retire it.

The proper way to retire our Flag will be the subject of our input to your next edition of the Endeavor.

By the way: If you like to study flags, you are a Vexillologist. If you have any questions regarding this article, any Americanism program, or your Annandale Bicentennial American Legion Post #1976, please contact Marv Rodney at 703-328-3052.

Moved next door

Annandale Hardware & Supply Co.
Moved next door
Staging Your Home for Sale:
Resources You May Need. Who Do You Call?

As discussed in the April issue of ENDEAVOR staging a home for sale has grown from a sound marketing tool to an essential sales tool. Staging is simply maximizing the attributes, minimizing the flaws, and defining the spaces within the home.

Starting with the curb appeal, trees and shrubs can frame a property beautifully, but unless they are tamed they will make the house appear dark inside and neglected outside. Light filled homes are always in demand as they welcome visitors and invite them to linger. For all landscaping services, edging and mulching flower beds, seeding and sodding tired lawns, general lot clean up and trimming those wayward hedges, bushes and trees, call Chamber member Tim Frazier at 1-888-873-8746. You won’t be sorry you did. Don’t forget to add color to the landscape with cheerful annuals easily purchased at Campbell & Ferrara, the Garden Shop at Green Spring Gardens, or Meadows Farms Nursery.

Moving indoors, the first step is to de-clutter and depersonalize each space. Call 1-800—GOT-JUNK for junk removal and then pack up all your personal photos and excess decorative objects in boxes purchased from the UPS Store at Bradlick Shopping Center. Then call Portable on Demand Storage for a PODS container. They will bring the container to you and leave it while you pack at your own pace. When you are ready, they will take it away to their secure storage facility or to your new home. If you are working with an Accredited Staging Professional they will be able to secure a 10% discount for you at PODS as well as a number of other stores such as William Sonoma and Sherwin Williams (15%). Dan LaMay of Dan’s Van Lines will also store your possessions in a secure facility nearby and comes with my highest recommendation. If you want to store items yourself for quick retrieval contact Bobbie Jenkins at Uncle Bob’s Self Storage.

If your home is overly furnished remove unnecessary and oversized pieces to storage and swap some pieces to show rooms off to a better advantage. If, however, you need to rent furniture to fill out one of your vignettes, Cort Furniture Rental is a good resource. Call Merry Maids for a top to bottom house cleaning. Remembering that every space and every surface needs to sparkle. Replace torn screens and broken windows with the help of Paul Im at Annandale Hardware. Reg Wayland at Windows Plus can provide full window replacement if needed and Metro Gutter provides window washing services to make them sparkle. Jorge Vela is available to clean your carpets or your entire house. He is dependable, efficient and thorough.

All repairs to your home and landscape should be completed prior to showing your home. Chamber member Tim May at All Home Repair, Inc. is an exceptionally capable professional who can handle a multitude of skilled disciplines. Robert Steele is another skilled handyman you could call. For major repairs to your home contact Chris Fox at Fox Builders. His is a family business with resources that stretch across all the building trades. If needed, have Ed Connor from Connor’s Pest Control or Tony Gerner of Jolly Rodger Pest Control rid your home of any unwanted pests. John Cunningham of HVAC Unlimited can be relied upon to repair or upgrade your heating and air conditioning systems. Jeff Willis from Integrated Building Contractors specializes in roofing. You want to be certain your house shows well from the roof to the basement, inside and out. Last but not least, give me a call. I can completely stage your home and have resources for every eventuality.

And when all of this is complete, call Chamber members Elaine Wolf Komarow, a Licensed Acupuncturist or Stair Calhoun, owner of Little River Yoga, or Dave Rigo of Gold’s Gym for stress relief or Jody Gamber at Mary Kay Cosmetics for a complete makeover. You deserve a pamper.

The next installment in this series will address how much to spend preparing your house for sale, and where do you spend it.

"Providing You the Personal Service You Deserve"

Jill Saupp Realtor
Accredited Staging Professional
REMAX Allegiance
5641 Burke Center Pkwy.
Burke, VA 22015
(703) 869-3590

RESOURCE LIST
AA American Garage Doors: 703-255-0100
All Home Repair, Tim May: 703-203-8010
Campbell & Ferrara Outdoor Living: 703-354-6724
Connor’s Pest Control, Ed Connor: 703-321-0400
Cort Furniture Rental: 703-354-2600
Fox Builders & Developers, Chris Fox: 703-750-1752
Green Spring Gardens, Garden Shop: 703-642-5173
GOT JUNK: 1-800-468-5865
Integrated Building Contractors (roofing), Jeff Willis: 703-560-6546
Jolly Rodger Pest Control, Tony Gerner: 703-941-3244
Elaine Wolf Komorow L.AC: 703-642-4804

Lallande Asphalt Paving, Howard Lallande: 703-751-7007
Little River Yoga, Stair Calhoun: 703-203-8510
Mary Kay Cosmetics, Jody Gamber: 571-331-1925
Meadows Farms Nursery: 703-941-5656
Merry Maids: 703-644-5757 or 703-536-1044
Metro Gutter (window washing & gutter cleaning): 703-354-4333
Profession Carpet and House Cleaning, Jorge Vela: 703-439-0586
Tim W. Frazier Tree Service & Landscaping, Tim Frazier: 540-222-0130
Uncle Bob’s Self Storage, Bobbie Jenkins: 703-750-0420
Window Plus, Reg Wayland: 703-916-8372
PODS: 1-888-846-0900
The UPS Store for packing boxes 703-256-5995
ENDEAVOR
Protecting what matters with Nationwide®
Taking care of business includes protecting it.  

By Virginia Burke Kinneman

There are many things you need to take care of as a business owner. You have your obligations to the IRS, Social Security Office, Unemployment Compensation Office and your state and local taxation offices. Keeping all your documentation in a safe place; talking to a financial planner to help you decide on employee benefits and investments; and making it a priority to find out about and purchase insurance that will protect your business. But, do you ever think of catastrophes?

Like your home, your business needs to be “catastrophe ready” too

When a catastrophe looms, most business owners dedicate time to prepare their homes for what’s coming. Don’t forget to prepare your business, too. Whether it’s a widespread hurricane or a fire within the building, taking a few steps now can help minimize damage and get your office back up and running quickly.

Take steps to minimize damage before disaster strikes:
• Develop a disaster recovery plan.
• When choosing an office location, look for a fire-resistant building and one that conforms to damage-resistant building codes to minimize storm damage.
• Regularly maintain your electrical system and plumbing.
• Use monitored alarm systems to catch fires and break-ins.
• Have fire extinguishers on hand and train employees on how to use them.
• Keep up-to-date duplicate records. Include important phone numbers so you can contact employees, the help desk, claims and your sales force when you need to.
• Have supplies on-hand so you can run your business the best that you can when the event is over. Supplies include generators, paper and pencil, cell phones, food and water, first-aid kits and flashlights.
• Have a plan to open your office in another location if necessary. Research alternative facilities, equipment and supplies and locate qualified contractors to repair your facility.

If you get a warning of a coming event:
• Unplug all electrical equipment and move it to a higher area in the office, such as on desks.
• Take all laptops home, especially if you have remote access. This will protect the equipment and allow you to access customer files.
• Follow directions and evacuation orders from local authorities, including instructions for securing buildings.

I can help you choose an insurance policy that will fit your needs today and tomorrow. Let’s talk. To learn more about commercial insurance, contact Virginia Burke Kinneman at 703-823-8000 or go online at www.KinnemanInsurance.com.

Kinneman Insurance
50 S. Pickett Street # 20
Alexandria, VA 22304
Phone 703-823-8800
Fax 703-751-4381
www.KinnemanInsurance.com

Nationwide, based in Columbus, Ohio, is one of the largest diversified insurance and financial services organizations in the world, with more than $157 billion in assets. Nationwide ranks #98 on the Fortune 100 list. The company provides a full range of insurance and financial services, including auto, homeowners, life, health, commercial insurance, administrative services, annuities, mutual funds, pensions and long-term savings plans. For more information, visit www.nationwide.com. Nationwide and the Nationwide Framework are federally registered service marks of Nationwide Mutual Insurance Company. On Your Side is a service mark of Nationwide Mutual Insurance Company.

(06-24-05)6

Annandale Fall Festival Parade
by Shenandoah Artist, Helen Jean Smith

In 2002 The Annandale Chamber of commerce commissioned the painting, Fall Festival Parade, and lithographs were printed as a fund raiser. The artist, Helen Jean Smith, is Canadian born did her first painting of Virginia at Lantz Mill. Notable other works are May in Strasburg, Walk-Alexandria, Winter in Annapolis, and Ice Skating at Meems Bottom Bridge. Her specialty is rendering portraits of America’s picturesque towns and villages in a contrived primitive style. Her townspeople have captured life as it may have been in friendlier, less complicated times.
Cooking Survival Kit: Other Essential Cooking Tools

Part 3 in a series of articles by the Food Sherpa

This article is the final part in a series entitled, “Cooking Survival Kit.” Part one of the series focused on knives, including which pieces are most critical to the success of any cook, how to shop for knives, and how to maintain your blades once they are in use in your kitchen. Part two discussed the array of cutting boards that are now available on the market. This article ends the series with a closer look at some other useful tools that the cooking enthusiast should never be without.

Gadgets, Gadgets Everywhere! If you have taken a trip to your favorite kitchen store lately, I’m sure that you will agree that the variety of kitchen tools available in stores these days is nearly endless. So, how do you determine which ones you really need and which ones will just end up collecting dust in that infamous kitchen drawer full of useless junk? As a personal chef, I spend a good deal of my time lugging pots, pans, knives, and various kitchen tools from one client’s home to another. To make my job easier and more efficient, I have thought a lot about what I really need and what I can do without on each job. Though the majority of you reading this article probably don’t have such logistics to worry about when it comes to the choice of tools that supply your home kitchen, my guess is that you can still appreciate the value of keeping your kitchen clutter to a minimum.

My short list of essential kitchen tools follows. These are the gadgets that I find indispensable in my daily work. Hopefully, you will find them to be just as useful in your kitchens.

Heat-Proof Spatulas are probably my favorite kitchen tool. These spatulas, which are typically made of silicone, are good for all of the usual tasks that you complete with any run-of-the-mill spatula that you may already have, such as scraping a bowl or mixing ingredients for a recipe; with the added benefits of being heat resistant (usually up to at least 400-500 degrees) and stain-resistant so they won’t melt or retain odors and stains when used on a daily basis. Once you have a good quality heat-proof spatula, you will likely find that your current collection of traditional spatulas is just taking up space. One of the favorite choices of professional cooks in this category is the Rubbermaid Professional heat-resistant spatula. You should be able to find this spatula in your favorite kitchen store or online at places like Amazon.com (search for “Rubbermaid Professional 13-1/2” Heat Resistant Scraper”) for under $20.

Tongs are also near the top of the list of my favorite kitchen tools. They come in handy for everything from flipping meats and vegetables to functioning as a burn-proof “hand” that allows you to safely grasp and move hot objects in the kitchen. The key features to look for in a good set of tongs are the length of the tool and the depth of the scallop on the gripping end. When it comes to tongs, longer is usually better. A 12” long set of tongs will function well whether you are turning a steak on a hot grill or removing a hot lid from a pot of water that is getting ready to boil over on the stove top. Of course, a shorter set of tongs will work too, but if you happen to have both a short and long pair, my bet is that you will find that you use the long ones much more often. The second key feature is the depth of the scallop, or how deeply curved the “teeth” of the tongs are, on the gripping end of the tool. You will find tongs with either flat, shallow, or deep scallops in most stores. The flat varieties don’t provide much gripping strength because the “teeth” are parallel to whatever it is that you are trying to pick up. The deep varieties tend to mangle delicate foods that you may try to flip with them. A shallow scallop is usually best. This gives you sufficient gripping power, but minimizes the likelihood that you will leave an unattractive gash in that seared meatball that you spent so much time preparing! Oh yes, and be leery of any models that include things like spring-loaded opening mechanisms. These kinds of gizmos are likely to be more of a frustration than an added useful feature. You don’t have to spend a fortune to get set of tongs. I use a 12” pair that I bought for about $4 at one of my favorite Asian grocery stores more than a year ago every day on the job.

Kitchen Shears are a must-have for anything from snipping fresh herbs to breaking down a whole chicken. Look for quality shears with high-carbon stainless steel blades that can be taken apart for easy cleaning. You can get a good quality set of shears for your kitchen, such as the Messermeister 8-inch Take-Apart Kitchen Shears, for under $20. These shears are available from Cutlery and More at http://www.cutleryandmore.com/details.asp?SKU=8936. Of course, more expensive models are also available. Cutco Cutlery, based in Olean, New York, makes extremely high-quality “Super Shears” that are wonderful. More information is available on their website at http://www.cutco.com/products/product.jsp?item-Group=77.

Vegetable Peelers are indispensable for peeling vegetables in the kitchen. You will find both straight and serrated edge peelers in your favorite kitchen store. Straight-edge peelers do a fine job of most peeling tasks. For more delicate items, like tomatoes, serrated edge peelers will give you quite an advantage. Some of the newer peelers on the market also include a blade that swivels, which can make peeling jobs that much easier. Having one of each a straight and serrated edge peeler is not a bad idea. Because vegetables peelers...
Cash is King...or is it?

By Marilyn Hoosen

For many who seek the safety of savings earned by salaries over the course of their careers, security is often attained by placing assets into a CD, money market account or treasury bill holding. The underlying belief is that if it is FDIC insured and in a ‘safe’ account, one cannot lose one’s money. This option certainly affords safety of principal by averting risks associated with other investment instruments. Indeed, one can count on the funds being there. However, it also reveals a different type of risk - an evil twin of sorts if you will.

Yes, that evil twin known as inflation has risk resident in the very DNA of one’s dollar value. After all, so the argument is made, a dollar today is worth more than a dollar tomorrow. As we currently witness the price of everything from gas to groceries rapidly climb, outpacing real incomes in many cases and eroding a family’s accrued net worth obtained through years of sweat and struggle, the question beckons, ‘How do I get and stay ahead financially?’ One’s core liquid and illiquid holdings must at least eclipse the rate of inflation, which currently stands at roughly 4.00%, if one is ever to conquer the evil twin. The answer lies in the word balance.

One must balance goals with risks and resources, seeking to reach the holy grail of financial security and economic success through devotion to fiscal aspects. The rule of thumb is therefore that one set aside 3 to 6 months’ worth of living expenses held as emergency reserves for unanticipated life events in a cash account, whether a checking or savings account, CD, money market or treasury holding. That figure is calculated by determining one’s monthly expenses or cash outflows and then simply multiplying it by at least 3 or at most 6. Once that threshold has been met, all in excess beyond it must be transferred to other potentially higher-yielding instruments. In this regard, a three-pronged approach is used: at the base, a cash position up to the emergency fund cap amount is maintained; secondly, investments in real estate holdings should diversify one’s portfolio; and finally, investments in the stock and bond market must deliver on their goal to outpace inflation and efficiently balance risk with reward. The proportions among these three would hinge upon one’s personal and financial objectives, time horizon, risk tolerance level, resources available, tax situation and liquidity needs, amongst others. History has repeatedly shown that an approach that follows this formula has been most successful. So stretch your comfort level as it pertains to all your earnings, and instead incorporate these other asset classes into the fold, as these may indeed alter your fiscal destiny positively. Try it for at least 12 months, then re-evaluate and rebalance your portfolio at the end of that period, unless a life-changing event happens that may cause you to dip into these assets.

After the Great Depression, many were spooked (and rightfully so) by the bankruptcy of banks and financial holding companies that could not pay out their clients’ deposit accounts upon demand. The only thing that hurt that generation more than their now-and-forever missing funds, was their diminished social trust. Fear drove them to believe that cash was king. I would urge you to think differently. Regulators have revamped policy that governs how much in reserve a financial institution is required to keep on-hand, and furthermore, how much is to be insured by the FDIC in the unlikely event of insolvency. Knowing this should serve to help restore social trust and create a smart, rational yet long-term strategy to achieve one’s personal and financial objectives. Cash should only be king for a day (or until the reserve threshold is reached), and when the sun sets on its throne, the rest of the fiscal kingdom ought to be summoned to execute sovereign rule over one’s hard-earned assets and keep the kingdom in abundance for all one’s tomorrows.

Marilyn Hoosen
Private Banker
BB & T Private Financial Services
(703) 924-2216
Email:mhoosen@bbandt.com
Cooking Survival Kit: continued from page 28

dull fairly quickly and usually can’t be re-sharpened, you are better off spending less on these tools. This way, when your peeler goes dull you won’t feel so bad about tossing it out and replacing it with a new one. Good quality peelers from manufacturers such as Messermeister and Oxo can be had for under $10.

**Hand-Crank Can Openers.** Electric can openers take less effort and typically do a fine job. However, if your kitchen counter space and/or available outlets are at a premium, a traditional hand-crank variety may be a better option. Some of the newest varieties of hand-crank models open cans without leaving the dangerous sharp edges of their traditional counterparts. A good pick is the Chefmate Safe Cut Can Opener, which is available at stores like Target for about $10 (see [http://www.target.com/gp/detail.html/ref=se_qi_detaillink/601-31879431568947?ie=UTF8&frombrowse=0&asin=B000UBWHEG for details]).

**Microplane Graters** are wonderful tools. Microplane, which started out making wood-working tools, now provides a plethora of high-quality grating tools for use in the kitchen. You can choose between models with or without handles and those with blade gauges to tackle any grating or zesting job that you may have in mind. For most, a combination zester/grater, such as Microplane’s “40001 Zester,” will handle most kitchen tasks for around $10. More information is available on the Microplane website at [http://us.microplane.com index.asp?PageAction=VIEWPROD&ProdID=6](http://us.microplane.com index.asp?PageAction=VIEWPROD&ProdID=6).

**Measuring Cups & Spoons** are always in use in the kitchen. Measuring cups can be found in plastic, glass, silicon, or stainless steel varieties. You will want to have a set of dry measuring cups and a 1 and/or 2-cup model designed specifically for measuring liquids. Look for dry measuring cups that have flat tops (which are best for ensuring accurate measurement of dry ingredients) and long handles. The stainless steel varieties are usually more durable than their plastic counterparts. Pyrex makes some of the best liquid measuring cups on the market. Their traditional models are made of tempered glass that is oven-proof, so you can measure even boiling liquids without a problem. Newer plastic models, which can also be read from above, are lighter and very handy for most liquid measuring tasks.

Measuring spoons are usually made of either plastic or stainless steel. They have many of the same pros and cons as measuring cups, so you will want to keep your eye out for some of the same attributes when you are in the market for a set for your kitchen. You should be able to find a variety of cups and spoons at your favorite kitchen or home store for $10 or less.

This concludes the “Cooking Survival Kit” series. Look for a new culinary topic in the next edition of Endeavor. Until then, happy cooking (and kitchen tool shopping)!

Keith Steury owns the food sherpa, a professional personal chef service based in Arlington, Virginia. For more information about his business, please contact him:

**the food sherpa**
Keith Steury
P.O. Box 6473
Arlington, VA 22206
Phone / Fax: 703.379.7339
Mobile: 703.772.4101
ksteury@thefoodsherpa.com
www.thefoodsherpa.com

---

**Annandale Chamber of Commerce**

**FALL PARADE**

**BIGGER & BETTER THAN EVER**

**Saturday, October 25, 2008**

**10:00 AM - NOON**

followed by the Fall Festival

- **FREE CANDY**
- Costumed Dancers
- Marching Bands
- Police Motorcycles
- Shriners Mini Cars
- Acrobats
- Fire Trucks
- Antique Cars
- Cheerleaders
- Vintage Mustangs

All of Annandale is invited to stake out a position along the parade route, bring your children, & join the fun. The Fall Festival to immediately follow the parade where more fun awaits with a Kids Zone, Vendors, Dancers, Music and FOOD.

The Parade begins at the United Methodist Church on Columbia Pike, proceeds down Columbia Pike, turns right on Maple Place, right on Annandale Road, left on Markham and ends at the Safeway Shopping Center / Bowling Alley.

For parade information & entry forms go to [www.annandalechamber.com](http://www.annandalechamber.com)
Summer Concert Schedule

The free **Mason District Park Summer Concert Series**, known as **Spotlight by Starlight**, can be heard at Edwards Amphitheatre, 6621 Columbia Pike, Annandale, on Wednesdays, Fridays, and Sundays beginning at 7:30 pm. Performances for children are on Saturdays beginning at 10 am. In case of rain, shows are cancelled. For rain cancellation, information and general information call 703-324-4769 or visit: www.fairfaxcounty.gov/parks/performances. For children’s programs call 703-941-1730 or visit this same website.

**VARIETY & JAZZ SERIES AT 7:30 PM:**

**JULY**
- 2nd Brooks Tegler Band (Jazz)
- 4th NO PERFORMANCE
- 6th The Chromatics (A Cappella Pop/Rock)
- 9th The Grandsons (New Orleans Rhythm & Blues)
- 11th Culkin School of Traditional Irish Dance
- 13th NVCC Annandale Symphony Orchestra (Summer Pops)
- 16th PRJC – Blue Sky 5 (Jazz)
- 18th Karma from Tibet (Tibetan)
- 20th The Fairfax Symphony Orchestra “Summer Band” (Classic)
- 23rd Patty Reese Band (Blues/Roots Rock)
- 25th Kusun Ensemble (West African Dance)
- 27th The Fairfax Symphony Orchestra “Summer Band” (Classic)
- 30th Blue Sky Five Jazz

**AUGUST**
- 3rd Strolling Strings Ensemble (Classic)
- 6th The United States Army Band “Blues Jazz Ensemble” (Jazz)
- 10th The Capitol Steps (Satirical Revue)
- 13th Dixie Power Trio (Jazz)
- 17th Swing Shift (Swing)
- 20th MSG - The Acoustic Blues Trio (Piedmont Blues)
- 24th The All New Genetically Altered Jug Band (Jug Band)
- 27th Big Bertha’s Rhythm Kings (Jazz)
- 31st SKYLINE Vocal Band (A Cappella/Contemporary)

**FRIDAY FOLK SERIES AT 7:30 PM:**

**JULY**
- 4th NO PERFORMANCES
- 11th Culkin School of Traditional Irish Dance (Irish Dance & Music)
- 18th Hesperus (Early Music)
- 25th Kusun Ensemble (West African Dance)

**AUGUST**
- 1st Chinese Dance Ensemble (Chinese Dance)
- 8th Sangre Boliviana (Bolivian Dance)
- 15th The United States Navy Band “Sea Chanters” (Chorale)
- 22nd City of Fairfax “Alte Kameraden German” Band (German)
- 29th Karma from Tibet (Tibetan Music)

**SATURDAY’S CHILDREN SERIES AT 10:00 AM**

**JULY**
- 5th NO PERFORMANCES
- 12th The Fairfax Symphony Orchestra’s OTO Percussion Duo (Music)

**AUGUST**
- 19th The GoodLife Theater (Puppets)
- 26th Bob Brown Puppets (Puppets)

**BRADDOCK NIGHTS CONCERT SERIES** takes place at 7:30 PM on Thursdays at Ossian Hall Park, 7900 Heritage Drive, Annandale...near the high school.

**JULY**
- 17th Irish Cultural Heritage Night (Irish Dance & Music)
- 24th Mexican Cultural Heritage Night (Mexican Dance & Music)

**AUGUST**
- 7th Peruvian Cultural Heritage Night (Peruvian Dance & Music)
- 14th Folk Americana Music Night (Folk/Roots Music)
- 21st Vietnamese Cultural Heritage Night (Vietnamese Dance & Music)
- 28th Russian Cultural Heritage Night (Russian Dance & Music)

**CONCERT & PICNIC ON THE LAWN: Green Spring Gardens**

**JULY**
- 16th Fairfax Symphony OTO Brass Quintet
  Picnic for two $45, Concert FREE
  To order your picnic call 703-941-7987
## Calendar of Events

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Location</th>
<th>Time</th>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thurs, Sept 4</td>
<td>Board meeting</td>
<td>Knights of Columbus</td>
<td>8:30 AM</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Thurs, Sept 11</td>
<td>Luncheon</td>
<td>Falls Church High School Little Theatre Dining Room</td>
<td>11:30 - 1:00 PM</td>
<td>Latest Business Technologies</td>
<td>$20/member $25/nonmember</td>
</tr>
<tr>
<td>Tues, Sept 23</td>
<td>Networking Breakfast</td>
<td>Magills 7201 Little River Tpk.</td>
<td>7:45-9:00 AM</td>
<td>Gold's Gym</td>
<td>$12/member $15/nonmember</td>
</tr>
<tr>
<td>Thurs, Oct 2</td>
<td>Board meeting</td>
<td>Knights of Columbus</td>
<td>8:30 AM</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Thurs, Oct 9</td>
<td>Luncheon</td>
<td>Falls Church High School Little Theatre Dining Room</td>
<td>11:30 - 1:00 PM</td>
<td>How To Enhance Volunteerism.</td>
<td>$20/member $25/nonmember</td>
</tr>
<tr>
<td>Sat, Oct 25</td>
<td>Fall Parade</td>
<td>Columbia Pike, Annandale</td>
<td>10:00 AM - Noon</td>
<td>See <a href="http://www.annandalechamber.com">www.annandalechamber.com</a> for registration</td>
<td></td>
</tr>
<tr>
<td>Sat, Oct 25</td>
<td>Fall Festival</td>
<td>Safeway Shopping Center</td>
<td>11:00 AM</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tues, Oct 28</td>
<td>Networking Breakfast</td>
<td>Magills 7201 Little River Tpk.</td>
<td>7:45-9:00 AM</td>
<td>TBA</td>
<td>$12/member $15/nonmember</td>
</tr>
<tr>
<td>Thurs, Nov 6</td>
<td>Board meeting</td>
<td>Knights of Columbus</td>
<td>8:30 AM</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wed, Nov 12</td>
<td>Inter Service Luncheon</td>
<td>Ossian Hall (Firehouse)</td>
<td>NOON</td>
<td>TBA</td>
<td>TBA</td>
</tr>
</tbody>
</table>

### Annandale Chamber of Commerce
7263 Maple Place, Suite 207
Annandale, Virginia 22003
info@annandalechamber.com